**Jane Williams**

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**Personal Statement**

An accomplished Product Manager with a robust 30-year career in the banking sector, having collaborated with leading UK banks. Recognized for strategic vision, exceptional leadership, and a customer-centric approach to product management. Demonstrates expertise in developing innovative financial products that drive business success. Seeking to apply a wealth of experience to a dynamic and progressive organization.

**Education History**

**University of Leeds (Russell Group)**

* **BSc Mathematics**
* Graduated: 1994

**Work History**

**Product Manager | NatWest Bank**  
*Manchester, UK | 2015 - Present*

* Directed the launch of new banking products, resulting in a 25% increase in customer retention.
* Coordinated with marketing and sales teams to ensure successful product rollout and adoption.

**Product Manager | Santander UK**  
*Manchester, UK | 2009 - 2015*

* Oversaw the development and management of a diverse product portfolio, boosting overall revenue by 18%.
* Implemented data-driven strategies to enhance product performance and customer satisfaction.

**Product Manager | Nationwide Building Society**  
*Manchester, UK | 2003 - 2009*

* Led cross-functional teams to deliver innovative financial solutions, achieving a 12% market growth.
* Conducted thorough market research to stay ahead of industry trends and customer needs.

**Product Manager | Halifax Bank**  
*Manchester, UK | 1998 - 2003*

* Managed end-to-end product lifecycle, from ideation to market launch, ensuring customer-centric design.
* Fostered strong relationships with stakeholders to align product strategies with business goals.

**Various Roles in Product Management | Various UK Banks**  
*Manchester, UK | 1994 - 1998*

* Gained extensive experience in product management through various positions in top UK banks.
* Developed a deep understanding of banking operations and product development.

**Skills**

* **Product Development and Innovation**
* **Market Research and Competitive Analysis**
* **Project Management and Leadership**
* **Stakeholder Engagement**
* **Customer Experience Enhancement**

**Qualifications**

* Certified Product Manager (CPM)
* PRINCE2 Practitioner
* Agile Certified Practitioner (PMI-ACP)
* Lean Six Sigma Green Belt
* Certified Scrum Product Owner (CSPO)

**Personal Hobbies**

* **Running:** Regular participant in marathons and charity runs.
* **Gardening:** Passionate about cultivating a variety of plants and maintaining a home garden.
* **Photography:** Enjoy capturing landscapes and urban scenes.
* **Baking:** Love experimenting with new baking recipes and techniques.
* **Mentoring:** Active mentor for young professionals in the banking industry.